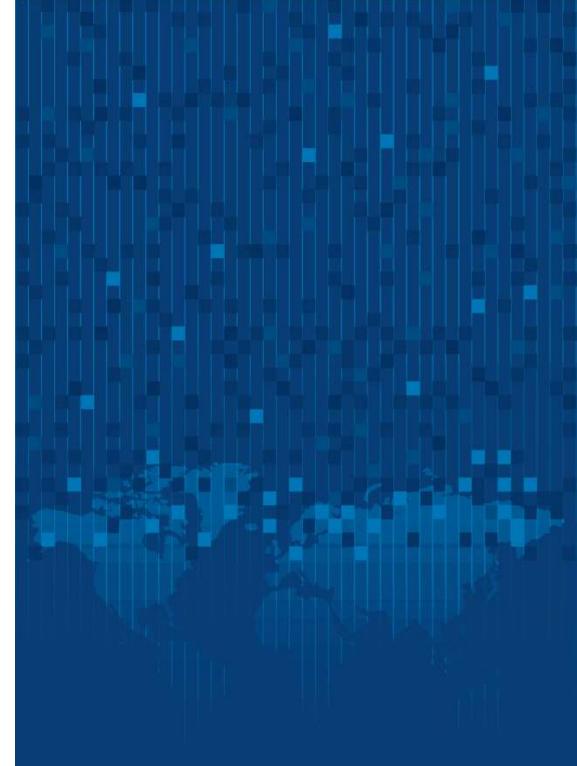


Your recruiting partner in Europe, Mediterranean, Africa & Middle east Regions

Executive Search, Recruitment, Placement services



# Elecio Consulting advises companies in their recruiting needs in EMEA – Europe North Africa- Middle East

#### **Our Mission**

« We advise organizations for the new world economies and bring them customized solutions in consulting, training and recruiting »

#### Our value proposition

- Help our clients implement international development strategies
- Provide them with customized training and management consulting solutions
- Help our clients identify, recruit and assess talent

#### Industries we serve

- Information Technology,
- Electric and electronic industries,
- Infrastructure, construction, engineering
- □ Services (telcos, audit, banking ...)
- □ Agro industries, manufacturing



### Some of our recent references



















## PSSI© (Preparation, Sourcing, Selection, Integration)

a global and flexible approach for talent sourcing

#### **PREPARATION**

Assistance in defining job profile and estáblishing selection criteria

Educating clients about host countries business culture and candidates potential motivational factors

Assistance to HR department in terms of recruitment process remuneration, CV qualification,...

#### SOURCING

Candidates identification & selection

Selection of communication tools & methodologies for search, selection, evaluation

#### **SELECTION**

**Applications** 

Selection

Interviewing

**Testing** 

Report per candidate

Hiring decision

#### **INTEGRATION**

Follow up

Advising on integration

Supporting in new roles



© Copyright ELECIO 2010

### Our business strenghts

- We specialize in recruiting talents for North African & Middle Eastern markets
- We understand the needs & constraints of multinationals

- We understand the business cultures of the countries we operate in
- We have established strong business relationships in our target countries

We have locally based consultants

We adapt our organization to your projects

ELECIOCONSULTING

opyright ELECIO

### **Contact**

#### In Paris Jean-Pierre MARIACCIA





#### **Mobile**

• France: +33 (0)6 83 70 66 91



#### E-mail

• Jean-pierre.mariaccia@elecio.fr



#### **Head Quarter**

- 41 rue Barrault 75 013 Paris
- Tel: + 33 (0)9 78 23 75 22
- Fax: + 33 (0)1 45 89 30 21

# Sales & administrative support France: Tel: + 33 (0)9 78 23 75 22